



Fr. C. RODRIGUES INSTITUTE  
OF MANAGEMENT STUDIES  
(Fr. AGNEL BUSINESS SCHOOL)

**M.M.S**

**MASTER'S IN MANAGEMENT STUDIES**

(AFFILIATED TO THE UNIVERSITY OF MUMBAI, AICTE APPROVED)

2 YEARS FULL TIME PROGRAMME



**EXECUTIVE PLACEMENT 2018-19**

(FINANCE/MARKETING/HUMAN RESOURCES/OPERATIONS)

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# ABOUT FR. AGNEL BUSINESS SCHOOL

Established in 2001, Fr. Agnel Business School (FABS) is one of the many excellent educational institutions established by the “Agnel Ashram Fathers in Vashi, Navi Mumbai”. Admitting 60 students every year, FABS is affiliated to Mumbai University and offers Master’s in Management Studies program (AICTE approved).

At Agnel’s, we believe that the best learning happens when sound conceptual inputs are accompanied by well-designed practical experiences. This provides an opportunity to the students to try out new approaches and get out of their comfort zones.

Our Faculty members have substantial teaching and industry experience. Pedagogy is very important at FABS and the faculty members constantly upgrade their methods and find new and better ways to build students’ knowledge and skills. Our alumni, who are well placed in industry, are frequently invited to campus to address and connect with students.

Our students are exposed to various skill building activities during the course of the 2 year program.

Admissions happen through a centralized admission process conducted by Directorate of Technical Education, Maharashtra.



**DIRECTOR GENERAL**



*Dear Recruiter,*

*It is with immense pleasure that I introduce you to the 17<sup>th</sup> batch of Masters of Management Studies (M.M.S) at Fr. C. Rodrigues Institute of Management Studies. This batch represents an enthusiastic and committed group of mature managers ready to lead industry.*

*The student centric focus of this centre for learning has always strived to achieve a transformational change in the students by instilling in-depth knowledge-base, accelerated improvement in communication and presentation skills, and creating that overall panache in the way they conduct themselves in life. FABS has thus evolved into a destination of preferred choice for MBA aspirants in the Metropolis.*

*The journey to the top is always arduous and remaining there even more onerous. The work culture and team spirit imbibed into the team however will fortify our position there for years to come.*

***-Prakash Vaithilingam***



## DIRECTOR



*It is indeed my proud privilege to open the doors of Fr. C. Rodrigues Institute of Management Studies for you and welcome you into a world of endless possibilities in the field of management. The Institute has been in existence for more than fifteen years. The meaning and context of management education has completely changed in today's dynamic business environment. Management education does not only mean acquiring textbook knowledge, coveted degrees and getting jobs in the organized sector, but also developing an empathy for creating opportunities and a better world for the under privileged and under developed sections of society.*

*At our institute, we develop course curricula that encourages our students to learn not only inside the classroom, but through case studies, live case examples, simulation games, on the field experiential learning, guest lectures from industry experts and self-learning through involvement in various activities. The Institute also provides opportunities for students with entrepreneurial abilities.*

*Along with my colleagues in the faculty and staff, I welcome you whole heartedly to Father Agnel Business School and look forward to be with you in your journey towards excellence. Together, let's build a great future for ourselves and our country.*

**- Dr. Sujata Chincholkar**

# PLACEMENT PROCESS

## **Preplacement talk**

The companies visit the campus on the scheduled date , and have a Pre Placement talk with the students.

## **Resumes**

The resumes of the interested students would be sent to the companies in the FCRIMS format, unless specified otherwise.

## **Issue of Short-Lists**

The Company is requested to send in the shortlist of qualifying students to the Placement Coordinator prior to scheduling of the interview.

## **On Campus Recruiting**

Prior to arrival on campus, the companies are requested to inform the Placement Coordinator about the modalities of the recruitment procedure to be followed by them.

## **Concurrent Placements**

The students are also offered concurrent corporate assignments which helps them gain exposure & on hand experience of working with the corporate.

*Summer  
Internship Project*

**MAY and JUNE  
(8 weeks)**

*Final Placements*

**SEPTEMBER  
Onwards**

**STUDENTS'**

**PROFILE**



**AACHAL PAL**

**EDUCATION** : B.Com (Banking & Insurance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Monitree

**AISHWARYA KALLINGAPURAM**

**EDUCATION** : B.M.S. (Finance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Nivesh.com



**AMEYA CHAVAN**

**EDUCATION** : B.Com

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :  
Stock Holding Corporation of India

**AMIT SHARMA**

**EDUCATION** : B.Com (Accounting & Finance)

**EXPERIENCE** : Yash Engineering

Consultant Pvt. Ltd. (6 months)

**SUMMER INTERNSHIP COMPANY** : Bank Of India







**ASHLYN JOY**

**EDUCATION** : B.Com (Accounting & Finance)

**EXPERIENCE** : Win Enterprises (11 mos.)

**SUMMER INTERNSHIP COMPANY** :

Kotak Mahindra Bank

**DEEPTI PADMANABHAN**

**EDUCATION** : B.Com

**EXPERIENCE** : Trice Shipping Pvt. Ltd. (36 months)

**SUMMER INTERNSHIP COMPANY** :

Aditya Birla Sunlife



**EVANGELINE JANET DAVID**

**EDUCATION** : M.Com (Accounting & Finance)

**EXPERIENCE** : S.S. Print To Pack Pvt. Ltd.(13 months)

**SUMMER INTERNSHIP COMPANY** : Adfactors PR

**HEMANT VALLALA**

**EDUCATION** : B.Com

**EXPERIENCE** : V.N. Shetty & Co.(10 months)

**SUMMER INTERNSHIP COMPANY** : Bank Of India





**JALAJ YADAV**

**EDUCATION** : B.Com (Accounting & Finance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Dena Bank

**JOSEPH SEBASTIAN**

**EDUCATION** : B.B.A (Travel & Tourism)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :Ernst & Young



**KHYATI GURAV**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :  
Abhyudhya Bank

**NINA SUSAN MATHEW**

**EDUCATION** : M.Com (Banking & Finance)

**EXPERIENCE** : Eclerx Services Ltd.(24 months)

**SUMMER INTERNSHIP COMPANY** : Nivesh.com





**PRIYANKA PATIL**

**EDUCATION** : B.Com.

**EXPERIENCE** : CA Prashant Thacker & Co. (36 months)

**SUMMER INTERNSHIP COMPANY** : Bank Of India

**PRERANA DALVI**

**EDUCATION** : B.Com

**EXPERIENCE** : Ace Employment Services (12 months)

**SUMMER INTERNSHIP COMPANY** : Dena Bank



**RILVY ELAVATHINGAL**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Dena Bank



**SAIF SAYYED**

**EDUCATION** : B.Com

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Ms. Mastro Qatar Company Ltd ( W.L.L)





**SHAMLI ZENDEKAR**

**EDUCATION** : B.Com

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Cigna TTK

**SHERIN SHAJN**

**EDUCATION** : B.M.S. (Finance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Dena Bank



**SHEFALI DUTT**

**EDUCATION** : B.M.S

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Shelf Drilling Pvt Ltd

**SHEEBA SHAJN**

**EDUCATION** : B.M.S. (Finance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Dena Bank





**SNEL MUNDHE**

**EDUCATION :** B.M.S. (Finance)

**EXPERIENCE :** Fresher

**SUMMER INTERNSHIP COMPANY :** Monitree

**SURABHI JOSHI**



**EDUCATION :** B.M.S. (Finance)

**EXPERIENCE :** Fresher

**SUMMER INTERNSHIP COMPANY :** Monitree



**VELANKANI FERNANDES**

**EDUCATION :** B.Com (Banking & Insurance)

**EXPERIENCE :** Fresher

**SUMMER INTERNSHIP COMPANY :** Bank Of India



**ADITYA TIDKE**

**EDUCATION** : B.E (Instrumentation)  
**EXPERIENCE** : Cheers Interactive (40 months)  
**SUMMER INTERNSHIP COMPANY** : Legrand

**AKHIL SARWATE**



**EDUCATION** : B.E.(Instrumentation)  
**EXPERIENCE** : Fresher  
**SUMMER INTERNSHIP COMPANY** :  
APM Terminals (Maersk)



**AKSHAYKUMAR KASBE**

**EDUCATION** : B.M.S.  
**EXPERIENCE** : Fresher  
**SUMMER INTERNSHIP COMPANY** :  
West Coast Fine Foods Pvt. Ltd.

**DAISY JOHN CHEREMAL**



**EDUCATION** : B.M.S.  
**EXPERIENCE** : John Steeltech Pvt. Ltd. (18 months)  
**SUMMER INTERNSHIP COMPANY** :  
Aditya Birla Sunlife



**DEEPALI AKULA**

**EDUCATION** : B.M.S.  
**EXPERIENCE** : Fresher  
**SUMMER INTERNSHIP COMPANY** :  
Aditya Birla Sunlife

**HEMALI MHATRE**

**EDUCATION** : B.E.(Electronics)  
**EXPERIENCE** : Reinlabs (13 months)  
**SUMMER INTERNSHIP COMPANY** :  
ihaat.in(e-commerce)



**JESSICA ALVARES**

**EDUCATION** : B.M.S. (Marketing)  
**EXPERIENCE** : HR Solutions Pvt Ltd (8 months)  
**SUMMER INTERNSHIP COMPANY** :  
Aditya Birla Sunlife

**JINTO THOMAS**

**EDUCATION** : B.Sc.(Computer Science)  
**EXPERIENCE** : ICICI Bank(26 months)  
**SUMMER INTERNSHIP COMPANY** :  
Carestream Health Pvt. Ltd.





**JOEL KAPPEN**

**EDUCATION** : B.A.

**EXPERIENCE** : NSE(7 months) & SINE, IIT-B(4months)

**SUMMER INTERNSHIP COMPANY** :

West Coast Fine Foods Pvt. Ltd.

**KAJAL GOWARI**



**EDUCATION** : B.E.(Instrumentation)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

L & T Technology Services



**NACHIKET BADADE**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Ebaajaar.com

**OMKAR AWATE**



**EDUCATION** : B.M.S. (Marketing)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Cigna TTK





**PRANAL POOJARY**

**EDUCATION** : B.M.S. (Marketing)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Airpix

**PRETTYSUSAN GEORGE**

**EDUCATION** : B.Sc. (Information Technology)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Pixean



**PURTI PRADHAN**

**EDUCATION** : B.M.M. (Advertising)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Legrand

**RIJO MATHEW**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Aditya Birla Sunlife



# MARKETING



**SACHIN SINGH BHANDARI**

**EDUCATION** : B.M.M.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Bliss Pvt Ltd

**SAURABH MAGAR**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Alpha Laval India Ltd



**SIDDHARTH SHAH**

**EDUCATION** : B.Com

**EXPERIENCE** : Chirag Metal (49 months)

**SUMMER INTERNSHIP COMPANY** : ihaat.in(e-commerce)



**SONALI KAMBLE**

**EDUCATION** : B.M.S.(Marketing)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Pixean





**STEVE FERNANDEZ**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Flyjac Logistics(6 months) &  
Gharmilgaya.com(15 months)

**SUMMER INTERNSHIP COMPANY** : Aditya Birla Sunlife

**SUSHMA YADAV**



**EDUCATION** : B.M.S.

**EXPERIENCE** : Hexaware Technologies(3 months)

**SUMMER INTERNSHIP COMPANY** :

Aditya Birla Sunlife



**VANDANA DANDAGE**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Kumon Educational Institute  
(22 months)

**SUMMER INTERNSHIP COMPANY** : Pixean

**VARUN GOLE**



**EDUCATION** : B.Com (Accounting & Finance)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** :

Aditya Birla Sunlife



## VIDYA UDAYABHANU

**EDUCATION** : B.Com(Accounting & Finance)

**EXPERIENCE** : Vishva Protech Pvt. Ltd.  
(8 months)

**SUMMER INTERNSHIP COMPANY** :  
Legrand

## YASH WAGHMARE

**EDUCATION** : B.Sc.

(Hospitality & Hotel Administration

**EXPERIENCE** : McDonalds India HRPL  
(15 months) &

Bharti Airtel Ltd. (5 months)

**SUMMER INTERNSHIP COMPANY** :

Aditya Birla Sunlife





**BHARAT KESAR**

**EDUCATION** : B.Sc (Information Technology)  
**EXPERIENCE** : Fresher  
**SUMMER INTERNSHIP COMPANY** : Siemens

**DARSHAN DESHMUKH**

**EDUCATION** : B.E.(EXTC)  
**EXPERIENCE** : Ericsson Pvt. Ltd. (11 months)  
**SUMMER INTERNSHIP COMPANY** : ClairViz



**DHANSHREE MORE**

**EDUCATION** : B.E. (Mechanical)  
**EXPERIENCE** : Fresher  
**SUMMER INTERNSHIP COMPANY** : Hindalco



**KUNAL KAMBLE**

**EDUCATION** : B.E. (Instrumentation)  
**EXPERIENCE** : Saksham Analytical  
Instruments Pvt. Ltd (24 months)  
**SUMMER INTERNSHIP COMPANY** :  
Orange Business Services





**PRATHMESH BANASODE**

**EDUCATION** : B.E. (Information Technology)

**EXPERIENCE** : Vitalhealth Software Pvt Ltd  
(18 months)

**SUMMER INTERNSHIP COMPANY** :  
Kataria Transport & Company

**VIVEK AUTI**

**EDUCATION** : B.E.(EXTC)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Siemens





**GEETA RAWAT**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Tata  
Business Support Services

**HARRIET D'ALMEIDA**

**EDUCATION** : B.Sc.

**EXPERIENCE** : The Taj Mahal Palace &  
Towers (5 months)

**SUMMER INTERNSHIP COMPANY** :  
Carestream Health Pvt. Ltd.



# HUMAN RESOURCES



**KARUNYA NORONHA**

**EDUCATION** : B.M.S.

**EXPERIENCE** : Here Solutions Pvt Ltd(12 months)

**SUMMER INTERNSHIP COMPANY** :

Process System Engineers (India) Pvt. Ltd.

**PALLAVI PRADHAN**



**EDUCATION** : B.M.S.

**EXPERIENCE** : Arha Consulting (10 months)

**SUMMER INTERNSHIP COMPANY** : Tata

Business Support Services



**STEFFY VARGHESE**

**EDUCATION** : B.M.S. (H.R.)

**EXPERIENCE** : Fresher

**SUMMER INTERNSHIP COMPANY** : Tata

Business Support Services



# SYLLABUS

## First Year – First Semester

### **Common Subjects :**

1. Perspective Management
2. Financial Accounting
3. Business Statistics
4. Operations Management
5. Managerial Economics

### **Electives**

1. Effective Management & Communication
2. Organisation Behavior
3. Negotiation & Selling Skills

## First Year – Second Semester

### **Common Subjects**

1. Marketing Management
2. Financial Management
3. Operations Research
4. Business Research Methods
5. Human Resource Management

### **Electives**

1. Legal & Tax Aspects of Business
2. Cost & Management Accounting
3. Entrepreneurship Management

# SYLLABUS

## **Second Year – Third Semester**

### **Common Subjects (All Specializations)**

1. International Business
2. Strategic Management

### **MARKETING - Core Subjects**

1. Sales Management
2. Marketing Strategy
3. Consumer Behavior
4. Services Marketing
5. Product & Brand Management

### **MARKETING - Elective**

Retail Management

### **Human Resource - Core Subjects**

1. Training & Development
2. Compensation & Benefits
3. Competency based HRM and Performance Management
4. Labor Laws & Implications of Technology in HR
5. HR Planning & Application of Technology in HR

### **Human Resource - Elective**

Personal Growth Laboratory

# SYLLABUS

## **Finance Specialization - Core Subjects**

1. Financial Markets & Institutions
2. Corporate Valuations and Mergers & Acquisitions
3. Security Analysis & Portfolio Management
4. Financial Regulations
5. Derivatives & Risk Management

## **Finance Elective**

Financial Modelling

## **Operations Specialization- Core Subjects**

1. Supply Chain Management
2. Operations Analytics
3. Service Operations Management
4. Manufacturing Resource Planning & Control
5. Materials Management

## **Operations - Elective**

Business Process Engineering & Benchmarking

## **Second Year – Fourth Semester**

### **Common Subject**

Project Management

Marketing Elective –Trends in Marketing

Finance Elective – Commercial Banking

Human Resource Elective- Strategic HRM

Operations Elective – Operations Outsourcing & Offshoring

# FACULTY

## **Director General**

V.E.Vaithilingam

## **Director**

Dr. Sujata Chincholkar - Finance

## **Professor**

Dr. Rakesh Walke – Operations

## **Associate Professor**

Dr. Manisha Karandikar – Marketing

## **Assistant Professor**

Mrs. Aradhana Tiwari – Finance

Mrs. Bindal Totlani – Finance

Ms. Neeta Keswani – Placement Co-ordinator

## **Adjunct Faculty**

Ms. Manisha Kushte - Human Resource

Mr. Prasad Menon – Marketing

# GUEST SPEAKERS

**Dr. Swati Piramal** – Piramal Group

**Mr. Kishore Biyani** – Future Group

**Mr. Neil George** – MD , Nivea India

**Mr. Murli Mohan** – MD , Dell Software India Pvt. Ltd

**Ms. Vidya Krishnan** – Dy. GM , SBI

**Mr. Prakash Yardi** – VP HR , Siemens

**Mr. Pratyush Chattopadhyay** – Head Indirect Tax , ACC Ltd

**Dr. Alka Mitra** – Head L & D , Reliance Industries Ltd

**Capt. Deepak Correa** – GM , Anglo Eastern Ship Management

**Mr. Maxson Lewis** – Principal Consultant , Accenture

**Mr. Rajesh Verma** – Head Treasury & Trade Finance , DCB Bank

**Mr. Mir Ranjan Negi** – Former Goalkeeper , Indian Hockey Team

**Ms. Masuma** – Corporate Communications , Diebold

**Mr. Dhanraj Pillai** – Ex. Captain , Indian Hockey Team

**Mr. Raj Khandekar** – University of Denver

**Mr. Abhijit Avarsekar** – Unity Infraproject

# OUR ALUMNUS

**Akash Dedhia** - President, Vivid Technologies Inc.

**Amole Mahale** – VP, HSBC Bank

**Aparna Wankhede** – HR Manager, Cabot Corporation

**Dhananjay Sahasrabuddhe** – Manager Marketing , MTV India

**Faisal Shaikh** – Sales Director , Globesecure.in

**Gaurav Shukla** – Associate Director, Ferring Pharmaceuticals

**Gaurang Patel** – Manager Supply Chain , Piramal Healthcare

**Hannah Monica Yesudian Dias** – Technical Officer, W.H.O

**Jitesh Totlani** – Director , Nielsen

**Jaya Jethani** – Sr. Manager Legal & Compliance, Morgan Stanley

**Kashyap Trivedi** – Chief Investments & Advisory Management, Liberty Videocon General Insurance

**Kirti Hosur** – Global CMI Manager, HUL

**Mahesh Jaybhaye** – Country Manager - India, Black Box Corporation

**Neha Mavani** – Sr. Marketing Manager, Star India

Continued...

# OUR ALUMNUS

**Neeta Nawate** – VP, HSBC

**Pritam Ferrow** – Country Global Account Manager, DHL

**Ritesh Shah** – GM, Vodafone India Ltd

**Rohit Dadlani** – VP, Credit Suisse

**Ruchir Khare** –Deputy VP , Kotak Securities

**Sagar Shinde** – Regional Manager West, General Motors

**Saji Shashi** – Head Business Performance Management, HSBC  
Invest Direct (India) Ltd

**Shantanu Chakravarty** - National Sales Manager, Microsoft India

**Shantaprasad Nagarmath** – Head Marketing, Abbott

**Shruti Batra** – Head Digital & Marketing Services, Ernst & Young

**Srinivasan Iyer** – Asst. Brand Manager, HUL

**Viren Shah** – Manager Credit , Crisil

And many more.....



## FR. C. RODRIGUES INSTITUTE OF MANAGEMENT STUDIES (FR. AGNEL BUSINESS SCHOOL)

Fr. Agnel Technical Education Complex, Sector 9-A, Vashi,  
Navi Mumbai - 400 703

Placement Co-ordinator: Ms. Neeta Keswani

Telephone(Board): +91 22 27771000, Ext: 239,  
Direct : 27771085 / Mobile No.: +91 9819060253/9137297301  
Email: [placements@fcrims.com](mailto:placements@fcrims.com) / [neeta.keswani@gmail.com](mailto:neeta.keswani@gmail.com)

## OUR RECRUITING PARTNERS



KUEHNE+NAGEL



AND MANY MORE...